

September 2013



LAMBOS
MARITIME SERVICES LTD

EXPERIENCE

INNOVATION

INTEGRITY

Few words about our Company

Lambos Maritime Services Ltd, originally established in 1988 with a background in Shipping and International Business, is active as Broking House & Representatives assisting Parties concerned to achieve their business objectives. The Company is worldwide known for its reputation, reliability and for the necessary confidential performance of the business entrusted by clients with a view to achieve the commercial and technical aspects of their Projects.

Lambos Maritime Services Ltd is ISO 9001 2008 certified by Bureau Veritas and Member of:
The Baltic and International Maritime Council (BIMCO)
The Athens Chamber of Commerce and Industry (ACCI)
The International Association of Ship Repairs Agents (IASA)



Few words about this Newsletter

Our effort in creating this Newsletter is to keep you updated and informed regarding latest developments in the Shiprepair Sector.

We look forward to receive your proposals, ideas and comments in order to improve this Newsletter.

Therefore please contact us by phone 24hrs Tel: 210 92 32 761 or Email: contact@lambosmaritime.gr and assist our efforts to offer Services online with your requirements.

We look forward to receive your feedback.

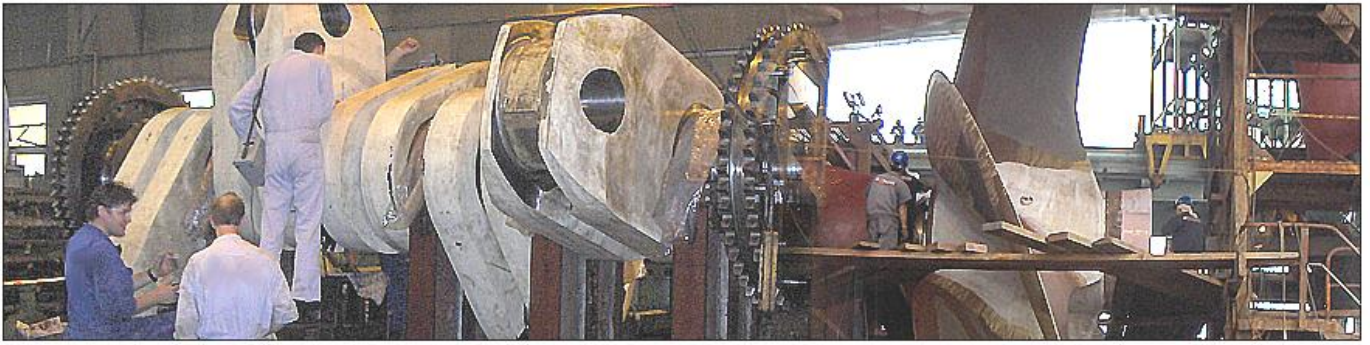


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OVERSEAS SERVICES REVIEW

The 3rd Quarter of 2013 nearing to end under the same concerns for the world economic depression which prevailed in the two previous quarters but now with even more concerns for the situation in Egypt and the eventual questions regarding the safe control of the Suez Canal which presently is secured by the army. In the meantime the evolution of the three years old Civil war in Syria was added to the existing problems of the Middle East and the Peace is likely to tail again in the Area with eventual consequences for the World trading and the shipping Business. Pending the final decision during the coming days regarding the Syrian situation with serious concerns that may destabilize the region it is possible that opportunities may arise for Shipowners under the present difficult Market Conditions. But it remains to be known if violence by both Sides can eventually clear the situation or not. Shipyards as a major services providers follow Shipowners skepticism since they have to compete in the Market for clients. The days of congested Shipyards are well over and now the major congestion is on prices since Owners reduce the scope of works and discuss every Item in detail leaving little room for Shipyards to negotiate further and to revise their original tenders.

Despite the above situation the Shiprepair Industry has no other option but to move forward and to optimize its organization with a view to maintain or increase the level of Services.

The major event in the months to follow for the Shiprepair Industry is the Official Opening on the 6th November 2013 of the new Shipyard in Tuas by JURONG SHIPYARD Pte Ltd, a Company member of Sembcorp Marine. Key figures in the Industry will attend the Opening Ceremony of the new shipyard in Singapore with facilities as described in the page 7 of our Newsletter.

Since 2006 we have been in close cooperation with our Principals' JURONG SHIPYARD Pte Ltd with over 50 successful DD/Repairs Projects. We have been more successful than any other European Agent and for this reason we are enjoying their trust and support to promote the interests of our Clients and achieve business objectives.

Please note that we can secure not only competitive Prices but also favorable Terms and Conditions due to the volume of Works we have secured in favor of our Principals' JURONG SHIPYARD, Singapore.

In fact many of our Clients call us "Singaporean Experts" due to the multiple Services we have provided to them in Terms of DD/Repairs, Afloat Repairs, Under Water Inspections & Cleaning.

Over the years we have assisted Owners to make a series of Block Bookings with fixed Prices for Underwater Services. This arrangement allows for better Prices and also better Services since Vessels of our clients are considered in priority. The major Terms of the Agreement in principle is Owners priority to our Associates in Singapore in exchange to lower Prices and time saving Services.

Concluding, it is our opinion that the uncertainty prevailing in the Market necessitates streamlined combined Operations with clear understanding of Owners requirements in order to fulfil their business objectives. With our long-term Policy of considering every Project on its merits and focusing on the controlling items we look forward to receive your Inquiries with a view to promote and protect your interests.

CERTAIN WORTH TO NOTE SHIPREPAIRS PROJECTS

JURONG SHIPYARD of Sembcorp Marine, SINGAPORE



Jurong Shipyard of Sembcorp Marine

MT "OHIO"

Vessel's Particulars:

Loa: 243.97m
Br: 42.00m
Dwt: 105188t

Main Items of her DD/Repairs:

Drydocking

JURONG SHIPYARD offer their expertise in Shiprepairs, Shipbuilding, Conversions, Rig Building and Offshore Engineering They operate 8 Docks totalling 1.1 million dwt in capacity and berthing facilities totalling 2,728m in length.

DD. 2 L: 350m, Br: 56m
DD. 3 L:380m, Br: 80.2m
DD .5 L: 335m, Br: 56m

Facilities in Tuas Area include:

DD1: L: 350m, Br: 66m
DD2: L: 412m, Br: 66m
DD3: L: 350m, Br: 66m
DD4: L: 360m, Br: 89m

Facilities in Jurong Area include:

DD. 1 L: 270m, Br: 40m

BC MV "PEDHOULAS TRADER" IWS IN SINGAPORE

BC MV "PEDHOULAS TRADER"

Vessel's Particulars:

Loa: 229.00m
Br: 32.26m
Dwt:82214t

In Water Survey in lieu of Dry Docking

DIVE MARINE SERVICES offer their services in:

Underwater CCTV
Wet Welding/Cutting
Hull Cleaning
Propeller Polishing
Afloat Repairs
Civil Engineering and Misc
Industrial Rope Access
Division

We are proud to be called by our Customers the "Singaporean Experts" since with our long-term relations we have gained trust of our Associates due to our knowledge and understanding of the Market.

YUILIAN SHEKOU DOCKYARD, SOUTH CHINA



MT "CAP ROMUALD" Alongside in Yuilian Shekou Dockyard

MT "CAP ROMUALD"

Vessel's Particulars:

Loa: 274.06m
Br: 47.80m
Dwt: 146640t

Drydocking

YUILIAN SHEKOU DOCKYARDS belongs to China Merchants Group and is one of the biggest Shipyards in South China Area both for Shiprepairs and also Offshore Works.

The Shipyard is located at the entrance of the Pearl River close to Hong Kong therefore Vessels avoid upriver navigation.

Facilities include:

(1) Graving Docks
Nr1 L: 400m, Br: 83m
Nr2 L: 360m Br: 67m
(2) Floating Docks
Nr1 L: 240.5 Br: 36m
Nr 2 L: 190m Br: 27.8m
And more than 2000 m of Wharfage with 14 Shore Cranes

CERTAIN WORTH TO NOTE SHIPREPAIRS PROJECTS

ZHOUSHAN IMC-YY SHIPYARD, ZHOUSHAN, CHINA

MT "SEA LION"

Vessel's Particulars:

Loa: 333.00m

Br: 60.00m

Dwt: 304996 t

Main Items of her

DD/Repairs:

Drydocking

Steel Renewals

ZHOUSHAN IMC -YY SHIPYARD & ENGINEERING Co., Ltd, is a joint-venture between 30% IMC Singapore and Chinese Shipbuilding interests operates Facilities for Shiprepairs and Drydockings.

The Yard is located in Zhoushan Area with direct access from the Open Sea.

Facilities include:.

(1) Graving docks:

Nr.1 L: 350m, Br: 65m

Nr.2 L: 251m, Br: 39m

(2) Dock crane : 40T × 1set, 25T × 2sets

(3) Wharf :about 1000 m length with shore cranes

40T×1set & 25T × 1set

(4) Gantry Cranes : 50T × 1set, 30T × 1set



MT "SEA LION" inside the Graving Dock of ZHOUSHAN IMC YY SHIPYARD

CHENGXI SHIPYARD GUANGZHOU, SOUTH CHINA

PG Area has always been a Shiprepair Center with our activities ranging from Afloat Repairs to Drydocking of Vessels up to 6000 LT and Underwater Services for which we secure favorable Terms and Conditions

MV "PANTAZIS L"

Vessel's Particulars:

Loa: 225.00m

Br: 32.26m

Dwt: 76629t

Main Items of her

DD/Repairs:

Drydocking

CHENGXI SHIPYARD (GUANGZHOU) CO., LTD. Longxue Shipyard operates under the name of Chengxi.

The Yard is located at the entrance of the Pearl River therefore Vessels avoid upriver navigation.

Facilities include:.

(1) Graving docks:

Nr.1 L: 360m, Br: 65m

Nr.2 L: 300m, Br: 74m

(2) Wharf : about 1800 m length

DESANYARDGEM SHIPYARD, TUZLA, TURKEY

MT "ANTEA"

Vessel's Particulars:

Loa: 175.86m

Br: 31.00m

Dwt: 40094t

Main Items of her

DD/Repairs:

Drydocking

DESAN YARDGEM SHIPYARD is located at Tuzla Area, Turkey and offers Shiprepair and Newbuilding Services. The Shipyard has 35,000 sq.mtr of total Area with 5305 sq.mtr covered Area, Separate Area for prefabrication 20,000 sqm Steel manufacturing capacity 40,000 tons a year, and Shipbuilding capacity is up to post panamax size.

Shiprepairs Facilities include four floating docks with lifting capacity 8,500t, 12,500t, 20,000t, 49,000t each .

Tuzla Area is a Shiprepair Base with several Shipyards providing Services therefore Specialists and Subcontractors can be available at short notice.



MT "ANTEA" Drydocking in DESAN YARDGEM Shipyard

NEW JURONG SHIPYARD TUAS of Sembcorp Marine



On the 6th of November 2013 the New Integrated TUAS Yard will be officially open. In the meantime several Vessels have already used the new Facilities of our Principals.

This is only the Phase One from the totally three Phases which will last over a period of 16 years. This revolutionary project will cost about S\$750 million and relates to a new reclaimed land area of 73.3 hectares in TUAS Area.

The Phase 1 of the project contains 4 VLCC drydocks, wharves, quays, piers as per below:

Four VLCC Graving Docks	Wharfage	Cranes
DD1: L: 350m, Br: 66m, T:8.5m	3 X Pier: L: 636m, T:15m	8 X 50t X 100m
DD2: L: 412m, Br: 66m, T:8.5m	Wharf 1: L: 350m, T:9m	6 X 100t X 100m
DD3: L: 350m, Br: 66m, T:11m	Wharf 2: L: 400m, T:9m	
DD4: L: 360m, Br: 89m, T:8.5m	Wharf 3: L: 750m, T:9m	

The New Yard is equipped with new technologies and optimized layout which will render the Shipyard to be the largest Ship Repair services provider in the Area. The most prevailing characteristics of the new layout and facilities of the Yard are:

- The four VLCC graving docks, the finger Piers and the cranes with such a capacity will make possible to Repair a number of Vessels simultaneously with a lot of possibilities for adjustments and rearrangements.
- Centralized, efficient layout and mobility line which minimizes the logistics costs of spares, equipment and personnel.
- Dormitories of all workers located in the Yard and training multi-tasking Workers will increase the flexibility of the Yard in respect to working hours which will result to shorter Ship Repair period.



OUR PRINCIPALS
SHIPREPAIRS & CONVERSIONS



8 Graving Docks up to VLCC
Location: Singapore



1 Floating Dock up to Cape Size
Location: Hong Kong



QINGDAO BEIHAI SHIPYARD

3 Graving Docks up to VLCC
Location:
Qingdao, North China



Zhoushan IMC YY Shipyard

2 Graving Docks up to VLCC
Location:
Zhoushan, Central China



CHENGXI SHIPYARD GUANGZHOU

Ex Wenchong Shipyard & Guangzhou Dockyards
 2 Graving Docks up to VLCC
Location:
Guangzhou, South China



DESANYARDGEM
 UNITEDSHIPYARDS

4 Floating Docks up to Panamax
Location:
Tuzla, Turkey



3 Floating Docks up to Suezmax
Location:
Rijeka, Croatia



1 Floating Dock up to Panamax
Location:
Trinidad, Caribbean



1 Syncrolift up to Handymax
Location:
Buenos Aires, Argentine

Use your Mobile to Scan and Store

Iason P Lambos VCard

Iphone - Free App: RedLaser & others

Blackberry - Free App: ScanLife & others

Android - Free App: Barcode Scanner & others



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